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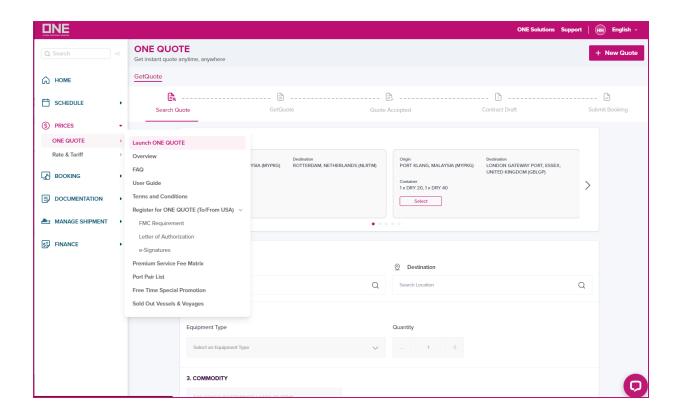
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This service allows customers to have an end-to-end process from search quotations to booking submission.

#### How to get to New ONE QUOTE

Simply use the left side menu and open PRICES > Launch ONE QUOTE





### **New ONE QUOTE Features Summary**

Here are the key features of the New ONE QUOTE:

#### 1. GetQuote:

- Search quotation by Origin & Destination, selecting Equipment Type Size,
   Commodity and Vessel Available Dates
- View and filter, order by quotation option
- Offer ONEQUOTE Value Added Service additional service:
- o Draft and review the contract
- Submit Booking.

#### 2. Saved Quotes:

- Save the save criteria utilized in the search quote page.
- Search by Name, POR, DEL and delete or select to replicate data to GetQuote screen.

#### 3. Port Pair List:

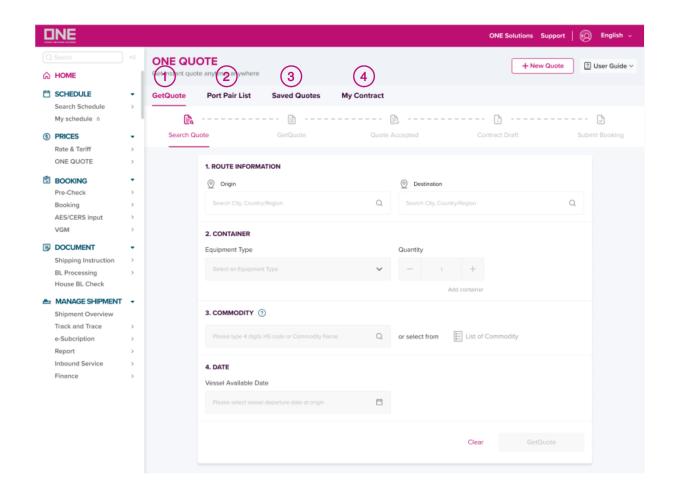
- Quick search for available route offered in new ONE QUOTE
- Search by Trade, POR and DEL location or country. Select to replicate data to GetQuote screen.

#### 4. My Contract:

- List of confirmed contracts and bookings previously submitted.
- Hyperlinked are provided in Contract # and Booking # for Customers to check the details.









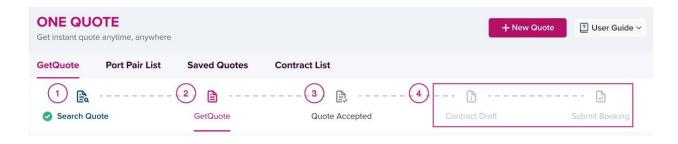
### GetQuote: Progress Bar

The GetQuote is the backbone feature with sequence:

• Search Quote - GetQuote - Quote Accepted - Contract Draft - Submit Booking

The progress bar helps to indicate where you are in the sequence with 4 status:

- Finished status: Blue text and Green checked icon indicate that Customers just passed this step.
- 2. Active status: Magenta color for text and underline indicate that you are currently in this step.
- **3. In-Progress status:** Gray color for text and icon indicate that you have visited but not finished this step.
- Upcoming status: Light Gray color for text and icon indicate that you will need to proceed to this step after finishing the current active step.

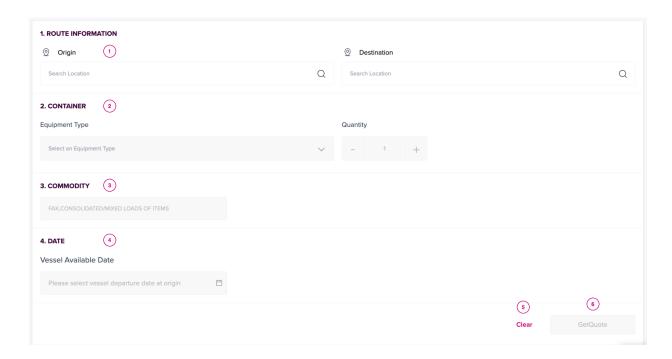




#### GetQuote: Search Quote step

This screen will help to input search criterias by sequence:

- 1. Route Information: Field provided to input Origin and Destination routes
  - Search by: Location code, Location name
- 2. Container: Select equipment types and their quantity
  - Add multiple different equipment types
  - Remove equipment type
- 3. Commodity: Default as FAK, CONSOLIDATED or MIXED LOADS OF ITEMS
- 4. Date: Vessel Available Date.
  - Overview by calendar
  - Select date inside calendar
  - o Quick access to next step (GetQuote) through the calendar
- 5. Clear: Clear all the input data on the screen
- 6. GetQuote: Get the quotation result by navigating to the next step GetQuote
  - The button will automatically change to active color when customer input all required data in Search Quote.

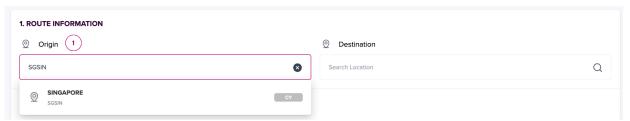




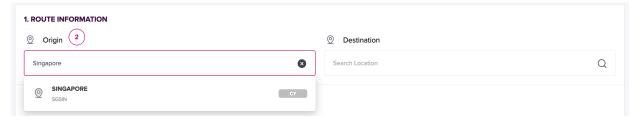
#### Search by Origin and Destination

These two fields allows customers to input the locations, the system will suggest location data which has:

- Location Name
- United Nation Location Code (UN/LOCODE)
- CY/DOOR
- 1. Input by typing United Nation Location Code (UN/LOCODE)

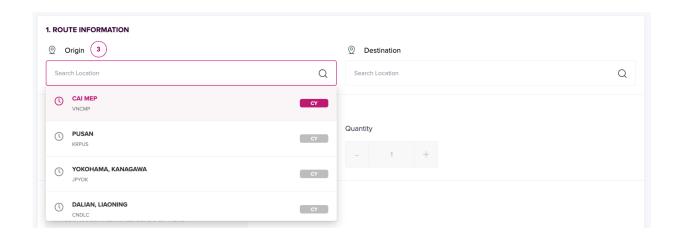


2. Input by typing by Location Name



3. Input by selecting from customer input history (saved from previous input if the user proceeds to GetQuote.)

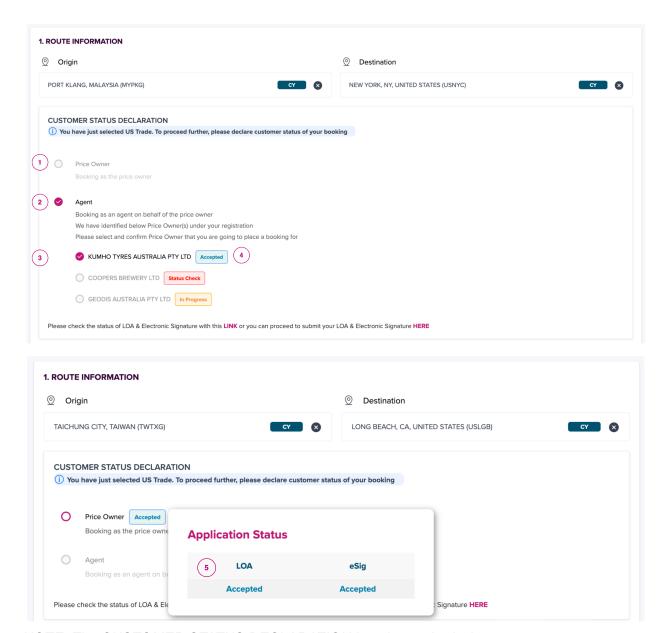




#### **Customer Status Declaration (FMC)**

- Price Owner: Customer can select this option if they are the Price Owner (Cargo Owner) of the booking
- Agent: If a customer selects Agent as the option, they will need to select the Pricer Owner whom they will be submitting the Booking on behalf of.
- **3. Price Owner company name:** Price Owner Company Name which an agent had registered to act on behalf.
- 4. Application status: A quick view of combined status of the LOA and eSignature.
- **5. Application status in details:** the specific status of Letter of Authorization and eSignature application.





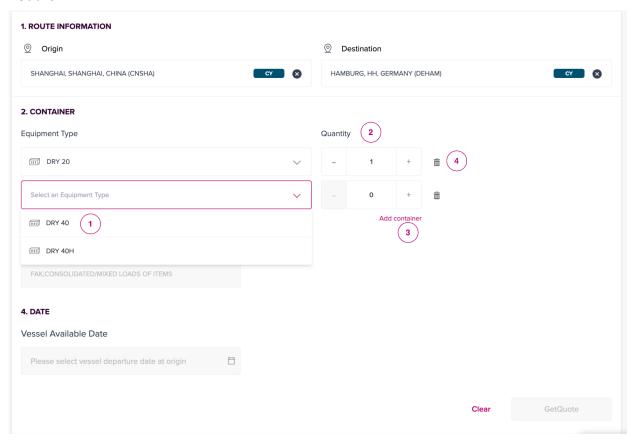
NOTE: The CUSTOMER STATUS DECLARATION is only required when customers are searching for rates to or from the United States.



#### Select Equipment Type Size and its Quantity

- 1. Equipment Type: select the equipment type from the dropdown list
- 2. Quantity: adjust the number for the quantity according to each selected equipment type
- 3. Add container: click to add another equipment type and its quantity
- 4. Remove: click the trash icon to remove the entry

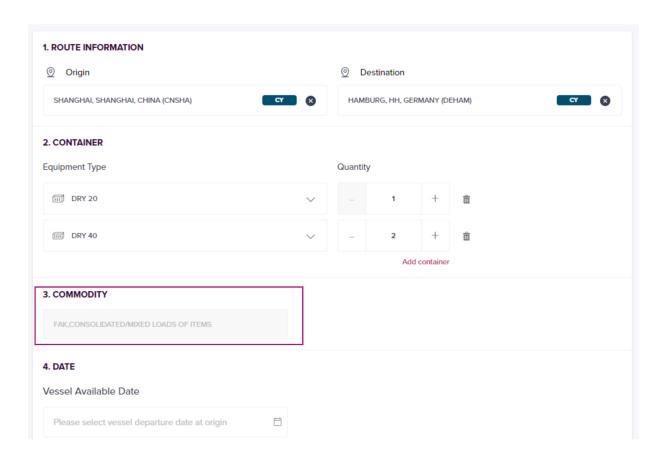
NOTE: container DRY will not be combined with REEFER (NOR/ACTIVE) in the booking module.





#### **Select Commodity**

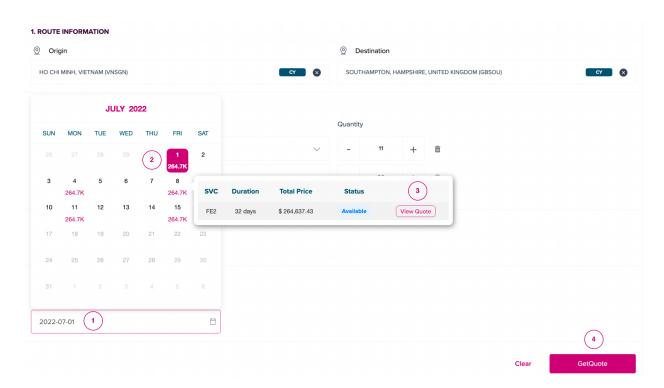
Commodity: Currently default as FAK, CONSOLIDATED or MIXED LOADS OF ITEMS





#### Select Vessel Dates

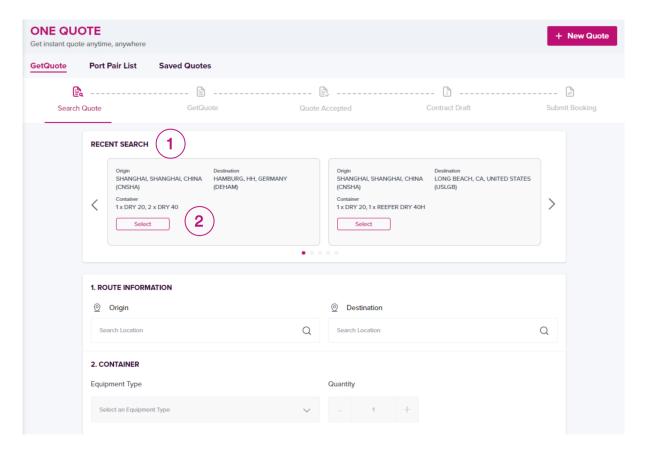
- 1. Vessel Available Date: click calendar icon or input field to open the calendar
- 2. Available Dates with Price: select the date
- 3. Quick View Date with Price: hover over on the date with price to view in detail and click View Quote button to navigate to next step GetQuote
- GetQuote: after selecting the date customers are able to proceed to click on the GetQuote button for the next step - GetQuote





#### Recent Search

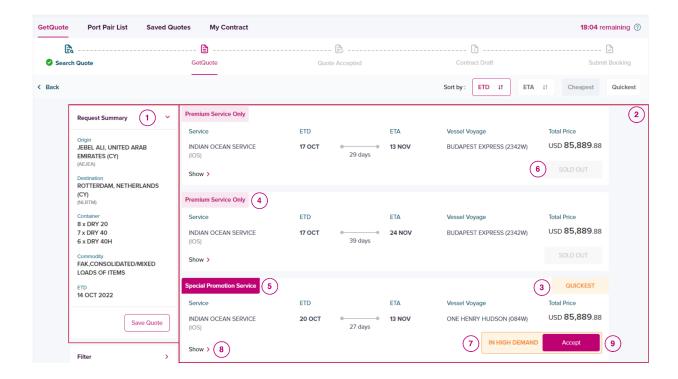
- 1. Recent Search: If customers submit a search and proceed to GetQuote page, search history (up to 5 records) will be reflected in Recent Search.
- 2. Select: recent search item to replicate and auto populate the criteria for search Quote.





### GetQuote: GetQuote step (Quotation results)

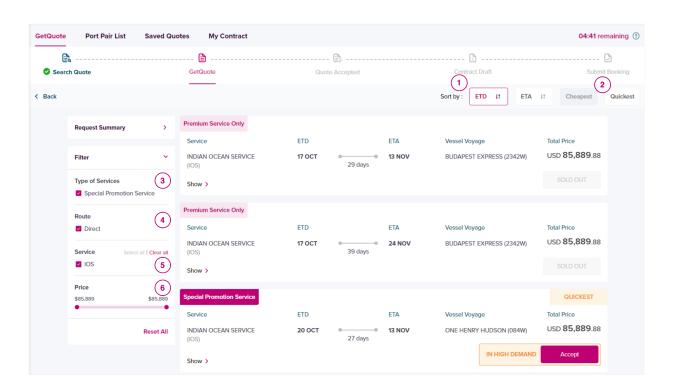
- 1. Request Summary: This section display the requested information which is captured from the previous step (Search Quote)
- Quotation Results: List of quotations with information as: Service lane name, ETD, ETA, Total Transit Time from origin to destination, Vessel Voyage and Total Price.
- CHEAPEST or QUICKEST if available.
- **4. Premium Service Only:** Indicator for Premium Cargo Service which is default & compulsory. Customers will not be able to deselect this Additional Service.
- Special Promotion Service: Indicator for Special Promotion Service offered by ONE QUOTE
- 6. SOLD OUT: Vessel space allocation already maximized.
- 7. IN HIGH DEMAND: Space almost nearing its maximum allocated capacity.
- 8. Show/Hide: breakdown view in detail.
- 9. Accept: click Accept and move to the 3rd step Quote Accepted.





#### Filter and Sort

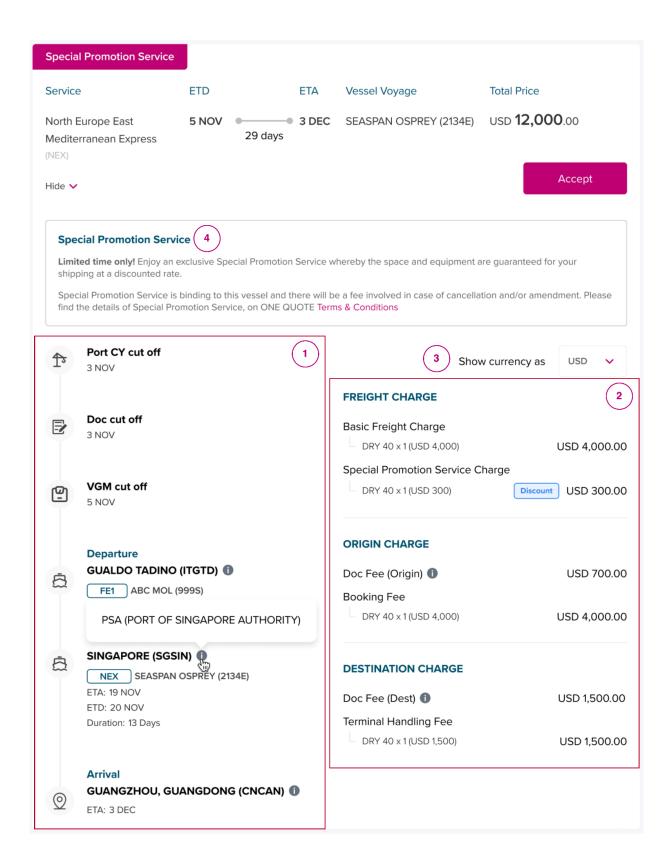
- 1. Sort by ETD or ETA
- 2. Sort by Cheapest or Quickest
- 3. Type of Services: Filter by check or uncheck the checkbox
- 4. Route: Filter by check or uncheck the checkbox
- 5. Service: Filter by check or uncheck the checkbox
- 6. Price: Drop and Drag the price range to filter





- **1. Schedule Information:** provide all the information from CY cut off to the arrival at destination, including Service Lane and Terminal.
- **2. Charges Information:** provide charge information such as: Freight Charge, Origin and Destination Charge.
- 3. Currency: allow customers to convert from Local to USD currency and vice versa.
- **4. Value Added Service**: the description of Special Promotion Service or Premium Cargo Service if any.

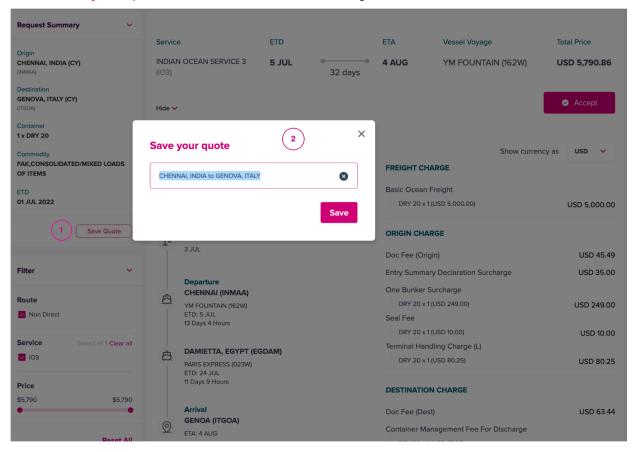






#### Save Quote

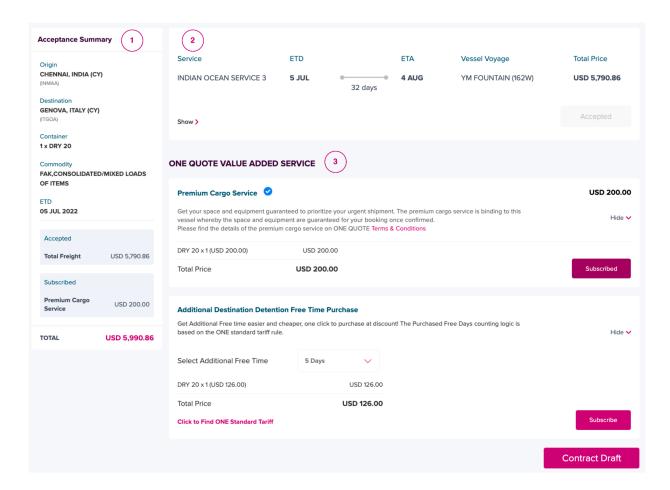
- Save Quote: click on this button to save your quotation search criteria such as: Origin, Destination, Container, Commodity and ETD (Vessel Date)
- 2. Save your quote: enter the name before saving.





### GetQuote: Quote Accepted step

- Acceptance Summary: This section display the summary of the accepted quote from previous screen (GetQuote)
- Accepted Quotation Summary: capture the same information of the accepted quote from GetQuote.
- ONE QUOTE Value Added Service: Offer ONE QUOTE Premium Cargo Service or Destination Detention Free time purchase
- 4. Contract Draft: Click on Contract Draft to accept quotation based on the summary and proceed to the next step Contract Summary



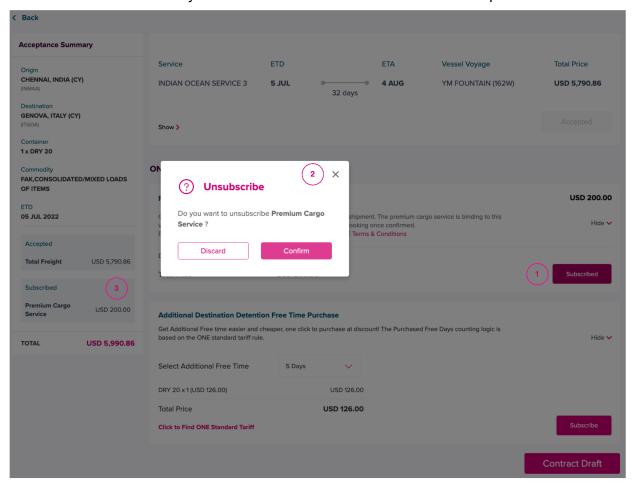


#### Subscribe to Premium Cargo service

#### (ONE QUOTE Value Added Service)

**Premium Cargo Service:** Customers can subscribe/unsubscribe to get the space and equipment guaranteed and prioritization of Booking.

- 1. Subscribe: click on the button to subscribe/unsubscribe to the Premium Cargo Service
- 2. Confirmation Popup: confirm or Discard the action of subscribe/unsubscribe
- 3. Subscribed Price: system adds the subscribed service fee to total price.

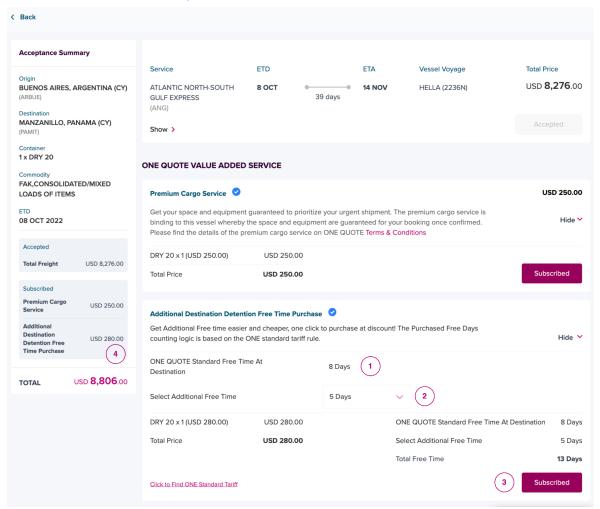




# Subscribe to Destination Detention Free Time Purchase (ONE QUOTE Value Added Service)

**Additional Destination Free Time Purchase:** Customers can subscribe/unsubscribe to purchase additional free time easier and cheaper based on ONE standard tariff rule.

- 1. Standard Free Time At Destination: number of days is depends on tariff rule
- 2. Select Additional Free Time: 5 or 10 days
- 3. Subscribe: click on the button to subscribe/unsubscribe
- 4. Subscribed Price: system adds the subscribed service fee to total price.



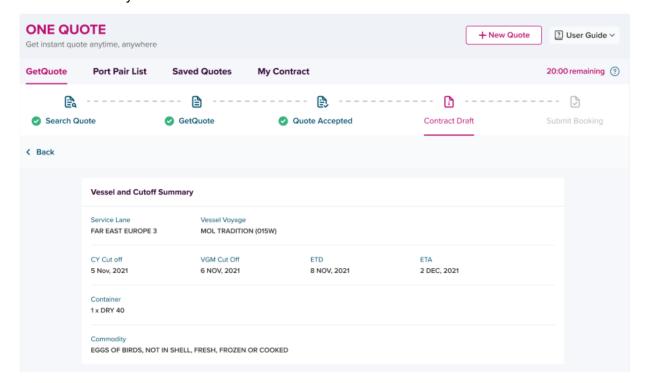


### GetQuote: Contract Draft step

#### Review Vessel and Cut off Summary

Display the quotation information in detail about Vessel and Cut Off Summary such as:

- Service lane name, Vessel Voyage
- CY Cut off date, VGM Cut Off date, ETD and ETA
- Container
- Commodity

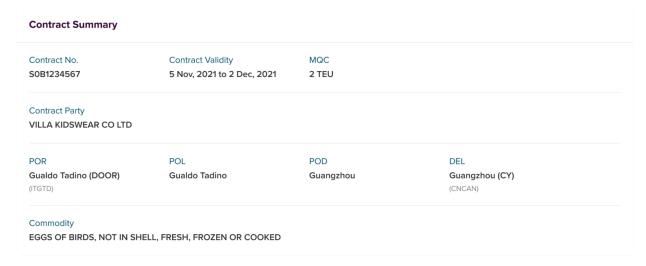




#### **Review Contract Summary**

#### Display the quotation information in detail about Contract Summary such as:

- Contract Number, Contract Validity Date, MQC (Minimum Quantity Commitment) by TEU (Twenty-foot Equivalent Unit)
- Contract Party name
- POR (Place of Receipt)
- POL (Port of Loading)
- POD (Port of Discharge)
- DEL (Place of Delivery)
- a. Contract Summary for SC route example



b. Contract Summary for RFA route example



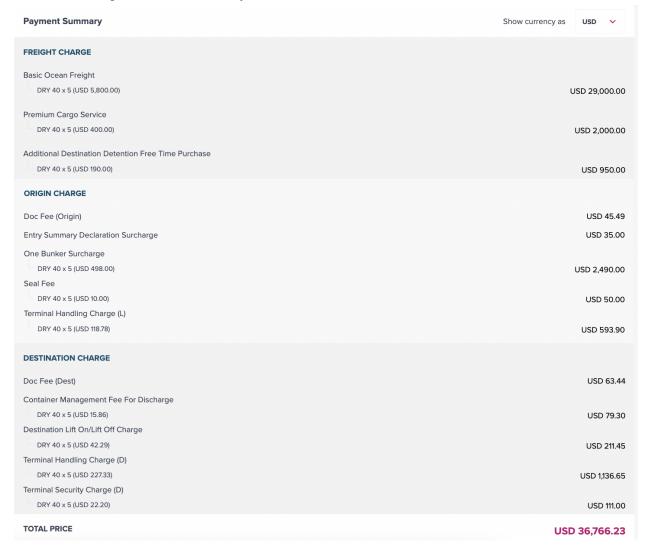


#### **Review Payment Summary**

Display the quotation information in detail about Payment Summary such as:

- Freight Charge: Basic Freight Charge as default, Premium Cargo Service and Destination Detention Freetime Charge as customer subscription.
- Origin Charge: Doc Fee and Basic Charge for Origin location
- Destination Charge: Doc Fee and Terminal Handle Fee for Destination location.

NOTE: All charges are calculated by selected containers.





#### Read and Agree with Terms & Conditions & Remarks

- 1. Open Terms & Conditions & Remarks
- 2. Read the ONE QUOTE Terms & Conditions
- 3. Check in the checkbox as an agreement to the Terms & Conditions & Remarks



Rates subject to the surcharges above. Inclusive of all other tariff surcharges except for below. Rates subject to any heavy, overweight, and hazardous surcharges when applicable.

Rates subject to local, extraordinary, operational, and administrative charges when applicable.

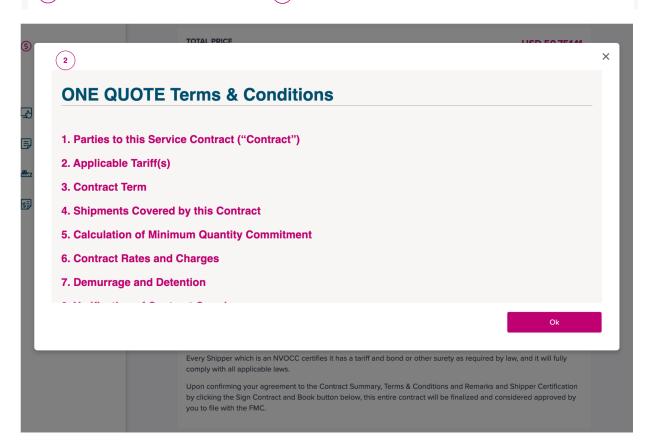
Hazardous cargo shall be accepted according to the terms of the governing tariff at the Carrier's sole discretion and shall be subject to any hazardous surcharges, including but not limited to, HAZ, RHA, and DGS as applicable according to the terms published in the governing tariff(s) unless otherwise provided in the Exceptions below, or specific notes in the Commodity or Route level of the applicable rate.

All rates filed in this contract, unless otherwise exempted, shall be subject to charges related to the carriage of overweight cargo per the terms of the governing tariff(s). These charges include, but are not limited to, HEA, OWT, TRI, and AGW as applicable according to the terms published in the governing tariff(s) unless otherwise provided in the Exceptions below, or specific notes in the Commodity or Route level of the applicable rate.

By checking this box, you are in agreement of the Contract details that will be filed to FMC.

Please review the Terms & Conditions & Remarks

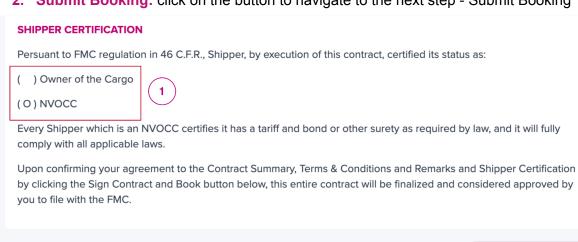






#### Review Shipper Certification and Submit Booking

- 1. Review the Shipper Certification status:
  - a. Owner of the Cargo
  - b. NVOCC
- 2. Submit Booking: click on the button to navigate to the next step Submit Booking



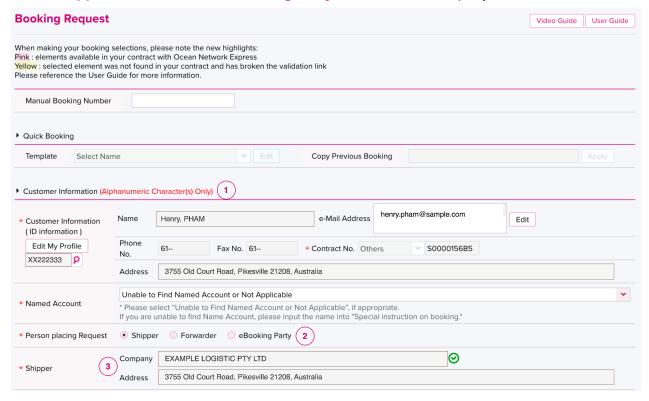
**Submit Booking** 



### GetQuote: Submit Booking step

This section is the last step that customers need to complete a booking by reviewing the captured information in the previous steps and fulfill more mandatory fields.

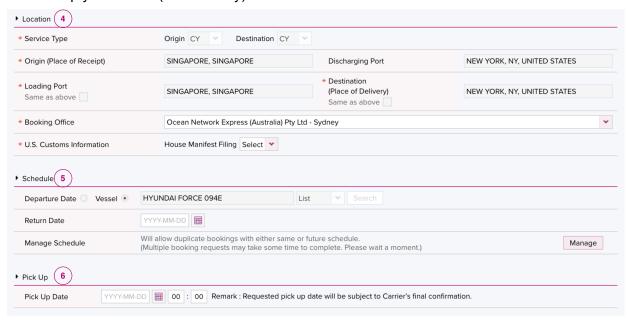
- Review Customer Information: Name, e-Mail Address, Address, Contract No.
- 2. Review Person placing Request: Shipper or Forwarder or eBooking Party
- 3. Shipper or Forwarder or eBooking Party information: Company name and Address





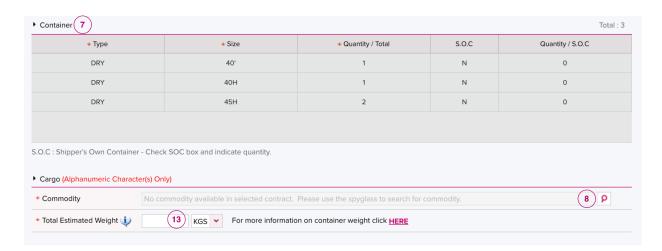
#### 4. Review Location information:

- Service Type: CY/DOOR
- POR, POL, POD, DEL
- Booking Office
- US Customs Information and/or CA Customs Information: this is required when customers are selecting destinations to the United States or Canada.
- 5. Review Schedule: information detail about the vessel name
- **6. Pick Up Date:** non-mandatory item, but Customer can update specific pick-up date of empty container (if necessary).





- 7. Review Container: captured selected Equipment Type Size with its Quantity
- 8. Commodity: update specific commodity by clicking on the search icon
- 9. Commodity Key Word: input the commodity that customers want to search
- **10. Search:** customers press Enter or click on the Search button to perform search by keyword
- 11. Commodity Result: customers select the desired commodity on the list result
- 12. Select: click on the Select button to confirm using the checked commodity
- 13. Total Estimated Weight: update the total estimated booking weight in KGS or LBS



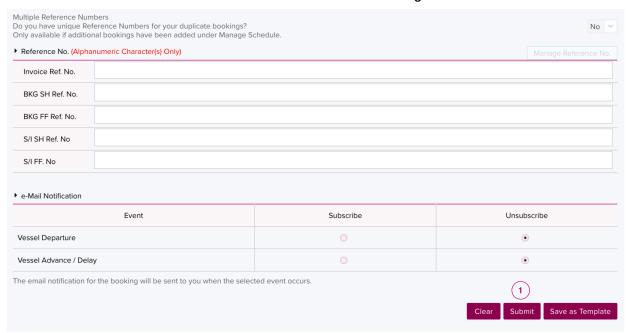


Commodity was not found in provided contract.  Please search for your commodity and select from the resulting list.  Commodity  PREMIUM FAK (IN STRAIGHT OR MIXED LOADS) CONSISTING OF ALL CARGO OF ANY KIND EXCL: EARTH MOVING MACHINES; YACHTS; SPCL EQ/TK CNTRS; SOC; HHG/PE; VEHICLES; AIRCRAFT; AD VALOREM CARGO  PREMIUM FAK, STRAIGHT OR MIXED LOADS OF COMMODITIES NOS (EXCLUDING OUT OF GAUGE CARGO)  FAK, CONSOLIDATED/MIXED LOADS OF ITEMS WITH MAXIMUM 90% GARMENT, TEXTILE AND WEARING APPAREL EXCLUDING BREAK BULK CARGO, CARGO MOVING IN FLAT RACK AND OPEN TOP CONTAINER  FAK, APPLICABLE ON STRAIGHT LOAD/SINGLE ITEM ONLY (EXCLUDING TEXTILES, GARMENTS AND WEARING APPAREL, BREAK BULK CARGO, CARGO MOVING IN FLAT RACK AND OPEN TOP CONTAINERS)	Commodity Key Word	FAK	9
PREMIUM FAK (IN STRAIGHT OR MIXED LOADS) CONSISTING OF ALL CARGO OF ANY KIND EXCL: EARTH MOVING MACHINES; YACHTS; SPCL EQ/TK CNTRS; SOC; HHG/PE; VEHICLES; AIRCRAFT; AD VALOREM CARGO  PREMIUM FAK, STRAIGHT OR MIXED LOADS OF COMMODITIES NOS (EXCLUDING OUT OF GAUGE CARGO)  FAK,CONSOLIDATED/MIXED LOADS OF ITEMS WITH MAXIMUM 90% GARMENT, TEXTILE AND WEARING APPAREL EXCLUDING BREAK BULK CARGO, CARGO MOVING IN FLAT RACK AND OPEN TOP CONTAINER  FAK, APPLICABLE ON STRAIGHT LOAD/SINGLE ITEM ONLY (EXCLUDING TEXTILES, GARMENTS AND WEARING APPAREL, BREAK	,	•	10
YACHTS; SPCL EQ/TK CNTRS; SOC; HHG/PE; VÉHICLES; AIRCRAFT; AD VALOREM CARGO  PREMIUM FAK, STRAIGHT OR MIXED LOADS OF COMMODITIES NOS (EXCLUDING OUT OF GAUGE CARGO)  FAK,CONSOLIDATED/MIXED LOADS OF ITEMS WITH MAXIMUM 90% GARMENT, TEXTILE AND WEARING APPAREL EXCLUDING BREAK BULK CARGO, CARGO MOVING IN FLAT RACK AND OPEN TOP CONTAINER  FAK, APPLICABLE ON STRAIGHT LOAD/SINGLE ITEM ONLY (EXCLUDING TEXTILES, GARMENTS AND WEARING APPAREL, BREAK	11)	Commodity	
FAK,CONSOLIDATED/MIXED LOADS OF ITEMS WITH MAXIMUM 90% GARMENT, TEXTILE AND WEARING APPAREL EXCLUDING BREAK BULK CARGO, CARGO MOVING IN FLAT RACK AND OPEN TOP CONTAINER  FAK, APPLICABLE ON STRAIGHT LOAD/SINGLE ITEM ONLY (EXCLUDING TEXTILES, GARMENTS AND WEARING APPAREL, BREAK			
BREAK BULK CARGO, CARGO MOVING IN FLAT RACK AND OPEN TOP CONTAINER  FAK, APPLICABLE ON STRAIGHT LOAD/SINGLE ITEM ONLY (EXCLUDING TEXTILES, GARMENTS AND WEARING APPAREL, BREAK	PREMIUM FAK, STRAIGH	IT OR MIXED LOADS OF COMMODITIES NOS (EXCLUDING OUT C	F GAUGE CARGO)
			AND WEARING APPAREL EXCLUDING
			IENTS AND WEARING APPAREL, BREAK



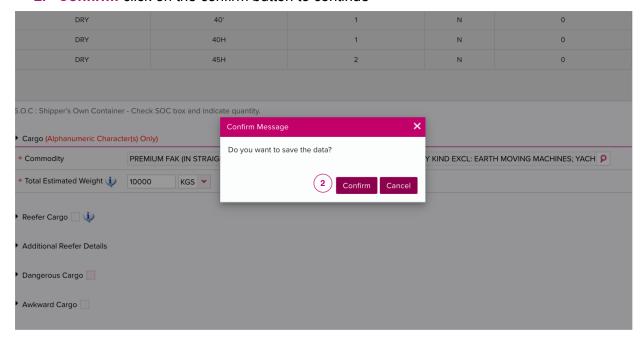
#### Submit the booking

1. Submit: click on the submit button to confirm the booking



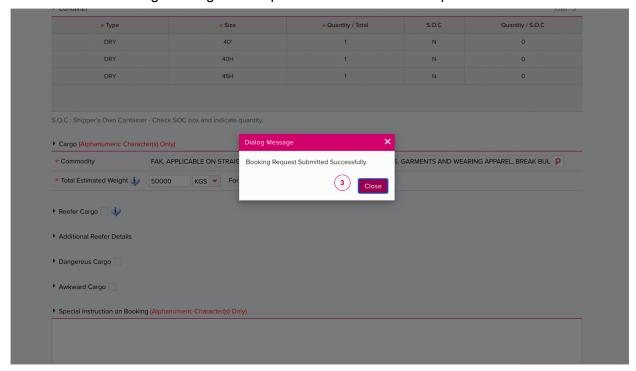


2. Confirm: click on the confirm button to continue





3. Close the dialog message to complete the whole GetQuote process.

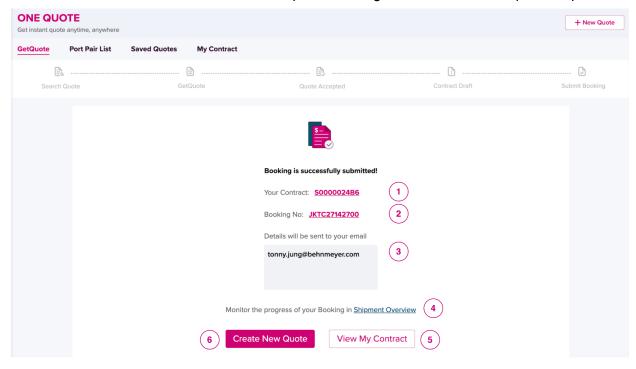




#### **Booking Success Page**

Display the successful booking page with important information such as:

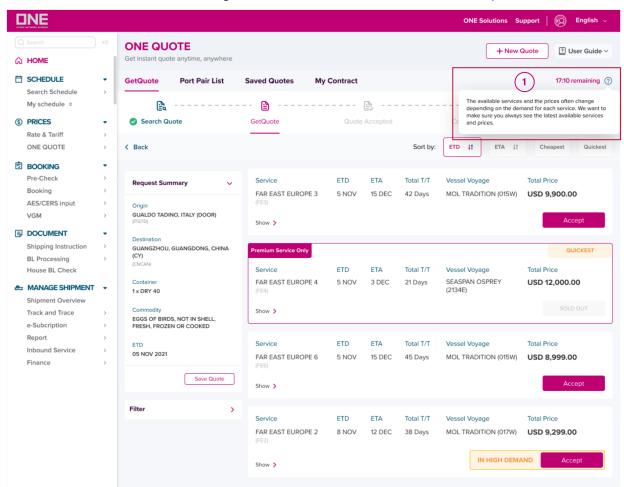
- 1. Your Contract No.: allow user to click and redirect into Contract Detail screen
- 2. Booking No.: allow user to click and redirect into Shipment Overview feature with booking detail
- 3. Email(s): List of emails that will be used to receive details.
- 4. Shipment Overview link: to monitor the progress of the booking, this allows users to click and redirect into the Shipment Overview feature, filtered by ONE QUOTE booking channel.
- 5. View my contract: allow users to click and move to My Contract list screen.
- 6. Create New Quote: create another quote, start again from the search quote step.





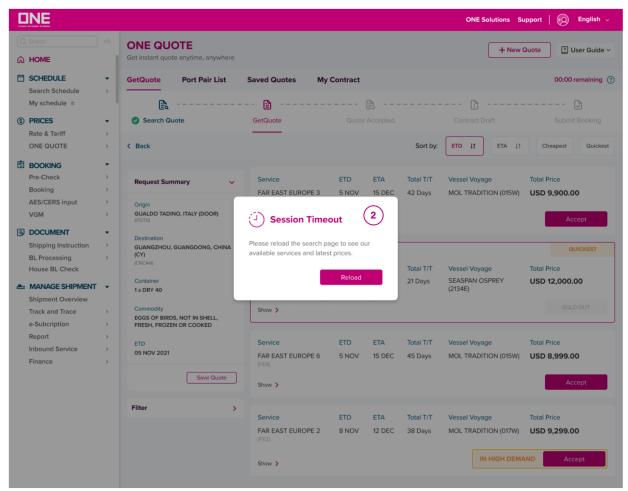
#### GetQuote: Session Timeout

 Time Countdown: After moving into GetQuote step, customers will see the timer on the top right corner of the screen. This timer indicates that customers only have a fixed timebox to submit a booking before the latest information would be updated.





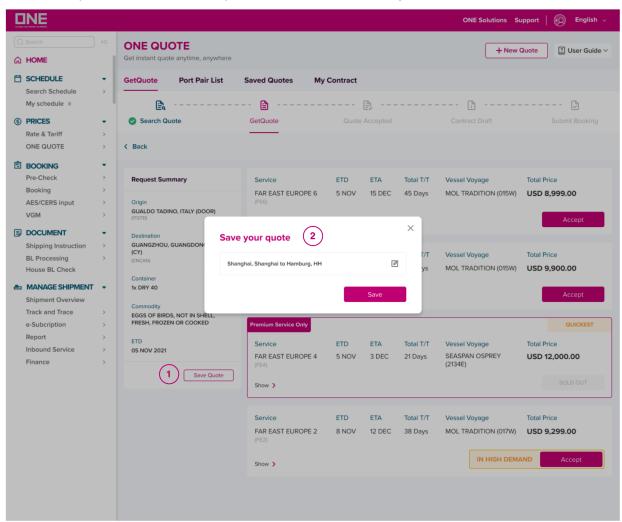
Session Timeout: Customers will be notified by a popup after the timebox is over and have to reload the page to get the latest data. The offers might be different after reloading.





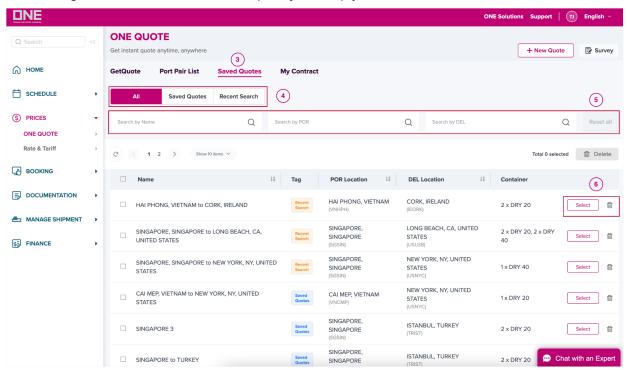
#### **Saved Quotes**

- 1. Save Quote: In the GetQuote step, customers are able to save their current quotation search by clicking on the Save Quote button.
- 2. Save your quote: Customers can save the quotation search by re-naming the quotes or the system will automatically name it based on the Origin & Destination information.





- Saved Quotes tab: Customers can navigate to the page which list all the quotations that
  was saved as well as the quotations has been record when they submit the GetQuote
  (Recent Search)
- 4. Saved Quotes category: By default, the screen provides all quotations which are saved by:
  - a. Customers click the Save Quote button in the GetQuote step.
  - b. System automatically saves whenever a customer submits the GetQuote button in the Search Quote step.
- 5. Search: Customers can perform search by Name, POR and DEL
- Select or Delete: Customers can click on the Select button to replicate the data and navigate to the Search Quote step, or just simply delete that item.

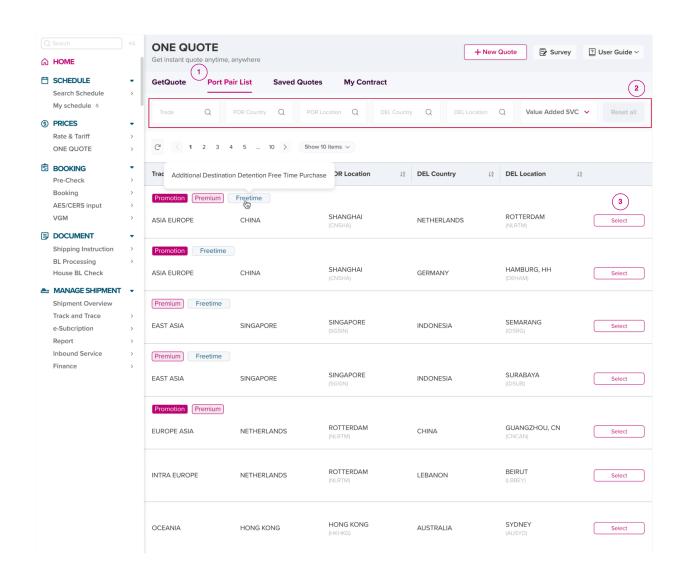




#### Port Pair List

- 1. Port Pair List: Customers can navigate to the list of available port pairs by clicking on the Port Pair List tab.
- 2. Search & Filter:
  - a. Customers can perform search by Trade name, POR Country/Location, DEL Country/Location.
  - b. Customers can filter by Value Added Service (Promotion, Premium, Freetime)
- **3. Select**: Customers can click on the Select button to replicate the data and navigate to the Search Quote step.

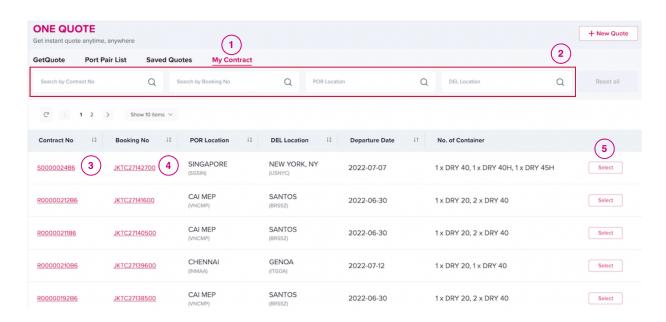






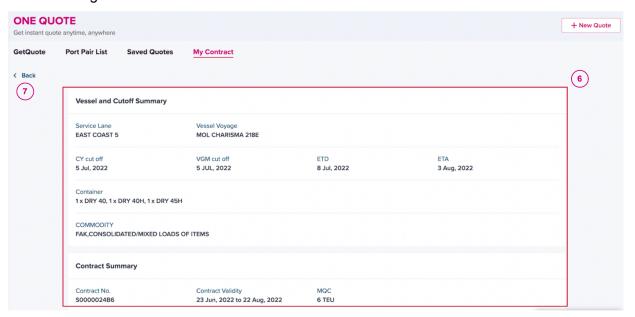
### My Contract

- My Contract: Customers can navigate to the list of their contracts by clicking on the My Contract tab.
- 2. Search: Customers can perform search by Contract No., Booking No., POR location and DEL location (UNCode or name is available for typing)
- 3. Contract No.: Customers can navigate to the contract details by clicking on each contract no.
- **4. Booking No.:** Customers can navigate to the Shipment Overview details by clicking on each booking no.
- Select: Customers can select to replicate data into the search quote step of the GetQuote feature.





- 6. My Contract detail: Customer can view all the detail of the specific chosen contract, such as: Vessel and Cutoff Summary, Contract Summary, Payment Summary, Shipper Certification (for FMC route)
- Back to My Contract list: Customer can navigate back to the list of their contracts by clicking on Back button





### **Shipment Overview**

#### **Edit & Cancel Booking**

- Access Shipment Overview: After booking successfully submitted, customers can navigate to the Shipment Overview page and view their bookings.
- 2. Edit or Cancel Booking: Allow customer to take action on each booking item
  - a. Edit Booking: Customers can edit booking in Shipment Overview if the booking status is in "Booking Processing". Only details such as Customer Information, Pick Up Date, Cargo etc will be editable. Non editable fields will be grayed off.
  - b. *Cancel Booking:* Customers can cancel booking in Shipment Overview. However, Cancellation Fee may be applicable.

